

GreenTree Cooperative Grocery
214 N Franklin St
Mt. Pleasant, MI 48858

Phone: 989-772-3221
Website: greentree.coop



Monthly Board Meeting April 15, 2020 5:30 pm

Conference Call

Present: Sarah Christensen, Ray Davies, Angie Felton, Leslie Hildebrandt, Mike Lents, Stacy Saul, Jennifer Souva, Janet Sturm

Absent: MJ Conway, Lee Ruffino

Meeting called to order at 5:34pm.

- 1) Check in
- 2) Agenda
- 3) Consent Agenda
 - a) Approve March Minutes
 - b) Monitoring Reports: A
 - c) Board Monitoring Reports: C3
 - d) A. Felton motioned to approve consent agenda; S. Saul seconded.
Motion passed.
- 4) Member Input
 - a) None
- 5) GM/Report – S. Christensen
 - a) Financial
 - i) March sales were up 33% and April is up around 15%.
 - ii) Deli sales are still down about 50%. Deli has the highest margin (55%-60%), we lose 4% from our overall store margins (from about 37% to about 34%)
 - iii) Curbside is about 20% of sales.
 - iv) Basket Size has doubled.
 - v) Customer count is down by 1/3.
 - vi) S. Christensen applied for two loans through the SBA.
 - b) Mercato (online store)
 - c) Personnel
 - i) R. Davies asked about staff opting out of work. S. Christensen explained that one employee had a doctor's note, two others



didn't feel comfortable working, and L. Coffee is working from home.

- d) Owner Appreciation Day
- e) Annual Meeting and Election
 - i) S. Christensen didn't see language in the bylaws about postponing the annual meeting. She suggested the Board consider adding language to the bylaws about postponing.
 - ii) R. Davies asked if we are required by law to hold an annual meeting. S. Christensen explained that we are required by our bylaws and state statute.
 - iii) J. Souva asked about creating language in the bylaws. R. Davies suggested looking at the bylaws of other co-ops. He also offered to look at our bylaws.
 - iv) S. Saul was looking at zoom as a possible forum for the annual meeting.
- f) Annual Report
- g) S. Saul motioned to approve the Annual Report of Condition with an update; A. Felton seconded. Motion passed.
- h) S. Saul motioned to acknowledge receipt of the GM/Report; L. Hildebrandt seconded. Motion passed.
- 6) Annual Report Article
 - a) There was confusion about this agenda item.
 - b) S. Saul motioned to table the discussion until M. Conway can clarify; J. Souva seconded. Motion passed.
- 7) Farewell to Departing Directors
 - a) "Jen don't go, the plants will die!" J. Souva said she would run again if nobody else ran. J. Souva changed her mind; she will run again!
 - b) J. Sturm had already committed to staying.
- 8) Executive Session
 - 1) R. Davies motioned to enter executive session; S. Saul seconded. Motion approved at 6:19pm.
 - 2) S. Saul motioned to exit executive session; J. Sturm seconded. Motion approved at 6:29pm
- 9) Adjournment at 6:31pm
 - 1) J. Sturm motion to adjourn; S. Saul seconded. Motion passed.